# INCREASE PROFITS BY 15% WITH OPTIMUM UTILIZATION OF SHARED WORK STATIONS AND HUMAN CAPITAL



This post contains a case study about a Media House located in Mumbai, India, with more than 500 employees. The company is an industry-leader in radio spot monitoring providing Sales, Marketing and Advertising Research tools to broadcasters, ad agencies, advertisers and industry analysts.

Their patented broadcast monitoring technology reviews top-rated advertising media in major markets.

The organization relies on a diverse workforce that works in multiple shifts round-the-clock to serve a global customer base and keep operations running smoothly at every hour of the day.

This Media House was using paper-based approach to manage multiple shifts, record employee work hours and it led to several challenges.

### CHALLENGE

Two years back, the company rented an office space in one of the most high-class suburban real estate properties in the city. A huge capital was invested in renting this work space and the Leadership expected high returns from this investment.

Unfortunately, the revenue growth did not meet expectations when the new workspace became operational. The company ended up losing profits due to under-utilization of work stations. Internal teams analysed the situation and found a few shortcomings:

- 1. Over 20 percent of work stations were unoccupied or used insignificantly leaving gaps in optimal utilization of resources.
- 2. It was difficult to efficiently manage shifts for employees. This led to a fewer number of employees at some time and a larger employee population at other times.
- 3. Managers needed an automated tool to know availability of employees in a specific shift and keep work stations optimally utilized.
- 4. Since same work stations were used by employees in different shifts, each shared work desk needed to be freed by a specific time so that employee coming in the next shift could start using it the moment they started work.
- 5. When employees needed to compensate short working hours, managers didn't have data to identify available work stations in the specific shift.
- 6. It was not possible to identify employees on leave, such that their work station could be re-assigned to other employees.
- 7. Employees had no way to check number of short hours in a month, such that they could regularize them in a timely manner.

These challenges were difficult to solve through a paper-based approach – as it was time consuming and had more chances of errors.

The company discussed these challenges with Empxtrack team, with an aim to cover loss of infrastructure costs, increase accuracy in real-time attendance data, improve employee productivity and boost overall business outcomes.

### SOLUTION

Empxtrack team provided solutions to overcome several complex issues, including shift management, capture of attendance data in real-time, accurate calculation of overtime for each employee, identification of late comers, and provide employees option to compensate short hours with their manager's approval.

With the automation of the process and implementation of Empxtrack, the team handled all complex issues.

1. Managers are able to check the total number of employees present in a specific shift. Company used **Empxtrack** attendance and shift management module to record in-andout time of each employee. System highlighted late comers, absentees, overtime and short hours for individuals. It made easy for managers to pull real-time attendance data of their team members in a single click.

Show 25	<ul> <li>✓ entries</li> </ul>								Search:	
EMPLOYEE N	IAME 🔺	EMPLOYEE NO			TOTAL HOURS	OVE		COMPEN	SATION HOURS	SHIFT CODE
Ana Trujillo		0376	06:48	15:03	8.0	0.0		0.00		Morning Shift
Barbara Walker		0822	06:41	15:00	8.0	0.0		0.00		Morning Shift
Catherine Dewey		1948	06:48	16:04	9.0	1.0		0.00		Morning Shift
Eduardo Saavedra		1676	06:47	15:05	8.0	0.0		0.00		Morning Shift
Janet Leverling		2042	08 17	15:01	6.42	0.0		0.00		Morning Shift
Yoshi Latimer		0511	08 00	15:01	7.0	0.0		0.00		Morning Shift
Fran Wilson		1924	06:45	MIS	0.0	0.0		0.00		Morning Shift
Greg Norman		0657	08:00	15:00 <sup>-</sup>	7.0	0.0		0.00		Morning Shift
Helen Bennett		1549	07:30	15:02	7.30	0.0		0.00		- Morning Shift
Howard Middle		1798	06:50	15:01	8.0	0.0		0.00		- Morning Shift
Tom		2025	00:00	00:00	.0.0	0.0		0.00		- Morning Shift
Dominique Perrier		1992	06:47	15:00	8.0	0.0		0.00		Morning Shift
Kathleen Oliver		1816	06:50	MIS	0.0	0.0		0.00		Morning Shift
		Period: 22/05/2018		Report generated by: John Steel			Shift tim	e : 7:00-15:00	1	
		<b>-</b>	-						I	1
	S.No	Employee N 0376	0	Employee Na Ana Trujillo	me		Shift Name Morning Shift	Status P	In & Out Time [06:48-15:03]	-
	2	0822		Barbara Walke	r		Morning Shift	P	[06:41-15:00]	-
	3	1948		Catherine Dew			Morning Shift	P	[06:48-16:04]	1
4 5		1676		Eduardo Saavedra		Morning Shift	Р	[06:47-15:05]	1	
		2042			Janet Leverling		Morning Shift	Late	[08:17-15:01]	1
6		0511	0511		Yoshi Latimer		Morning Shift	Late	[08:00-15:01]	1
7		1924	1924		Fran Wilson		Morning Shift	Р	MIS [06:45]	ו
8		0657	0657		Greg Norman		Morning Shift	Late	[08:00-15:00]	Ť
9 1549 10 1748		1549		Helen Bennett			Late	[07:30-15:02]	]	
		1748	8 Howard Middle		3		Morning Shift	Р	[06:50-15:01]	1
	11	2025		Tom			Morning Shift SL [00:		[00:00-00:00]	
	12	1992		Dominique Perrier			Morning Shift	Р	[06:47-15:00]	T
	13	1816		Kathleen Oliver			Morning Shift	Р	MIS [06:50]	1

**Image 1**: Identify late comers and early goers, and record their short-working hours. Janet, Yoshi, Greg and Helen are the late comers. SL shows Sick Leave. There is only one absentee on 22<sup>nd</sup> May 2018. MIS shows Mispunch for employees who haven't marked their Out-Time on the online attendance portal. An employee, Catherine, has worked for 9 hours. Her overtime is 1 hour.

2. Managers get an easy way to manage overtime hours. They can use the system to approve overtime requests of their subordinates as per workforce requirement in the shift.

Apply Overtime Hour R	equest	×	¢
You	John Steel	Final stage	
Creator/Submitter Appr	oved by Manager	Approved	
Overtime hours		Send request for Overtime hours.	
Duration			
22/05/2018	22/05/2018	0.0 hour(s)	
View availability calendar Mobile Number	_		
Mobile Number			
Overtime Date	Overtime hour	Actual Hour	
22/05/2018	1.00	1.00	
Total Hour	1.00		
Reason for Short Hour			
To meet project deadline	2.	.E.	
		Apply Cancel	

**Image 2:** Employees can send request for overtime. Catherine applied the request asking her manager to work for an extra hour on 22<sup>nd</sup> May 2018 to meet project deadline. Manager can respond on Catherine's request after checking the availability of work station on the specific date.

3. Employees get an option to request their manager to compensate short hours.

You	John Steel	Final s	tage				
	•	-					
Creator/Submitter	Approved by Manager	Appro	oved				
eave type				You have balance			
Compensation hours			~	of -1.18 hour(s) Fill			
uration				in all the details and send request			
6/05/2018	2018 16/05/2018		.0 hour(s)	for compensation hour.			
ew availability calenda obile Number	Only -1.18 days car	n be availed.			-		
Nobile Number							
ompensation Date	Compensation I	Compensation Hour		Actual Hour			
16/05/2018	1.18		1.18				
eason for Short Hour	Compens	Compensation Hour Requests					
Woke Up Late				- ha Guad	Circul atoms		
	Yo	u	J	ohn Steel	Final stage		
				•	•		
	Creator/Si	ubmitter		red by Manager	Approved <u>1.18 hour(s)</u> , 16/		
	Applied on Leave bala		16 May -1.18 ho				
	Mobile Nur Start time: End time:	mber:	15:0 16:18	our(s)			
	Start time: End time:	mber:	15:0 16:18		ation Hour	Actual Hour	
	Start time: End time:	mber: nsation Da	15:0 16:18		ation Hour	Actual Hour	
	Start time: End time: Comper	mber: nsation Da	15:0 16:18	Compense			
ſ	Start time: End time: Comper	mber: nsation Da	15:0 16:18	Compension 1.18 Total Hou		1.18	
	Start time: End time: 07/05/20 Reason for	mber: nsation Da	15:0 16:18 ate	Compension 1.18 Total Hou		1.18	
	Start time: End time: 07/05/20 Reason for TION HOUR	mber: nsation Da 018	15:0 16:18 ate	Compension 1.18 Total Hou		1.18	
Name: Janet Lever	Start time: End time: 07/05/20 Reason for TION HOUR	mber: nsation Da 018	15:0 16:18 ate Woke U Month: M	Compense 1.18 Total Hou Ip Late		1.18 1.18	
Name: Janet Lever	Start time: End time: 07/05/20 Reason for TION HOUR	mber: nsation Da 018 'leave:	15:0 16:18 ate Woke U Month: M	Compense 1.18 Total Hou lp Late May-2018 Regularized	rS: Regularized	1.18 1.18	
Name: Janet Lever	Start time: End time: O7/05/20 Reason for TION HOUR ting Compensation Hour(HH.MM)	mber: nsation Da 018 leave: M Regulari Hour(Hł	15:0 16:18 ate Woke U Month: M	Compense 1.18 Total Hou Ip Late May-2018 Regularized Date(Actual)	rs: Regularized Hour(HH.MM)	1.18 1.18	
Name: Janet Lever Attendance Date 07/05/2018 16/05/2018	Start time: End time: O7/05/20 Reason for TION HOUR ding Compensation Hour(HH.MM) 1.18	mber: sation Da 018 leave: M Regulari Hour(Hi .00	15:0 16:18 ate Woke U Month: M	Compense 1.18 Total Hou Ip Late May-2018 Regularized Date(Actual)	rs: Regularized Hour(HH.MM)	1.18 1.18	
VIEW COMPENSA Name: Janet Lever Attendance Date 07/05/2018 16/05/2018 18/05/2018 Total Compensation Hour	Start time: End time: O7/05/20 Reason for ATION HOUR Compensation Hour(HH.MM) 1.18 .00	mber: sation Da 018 leave: Regulari Hour(HB .00 1.18	15:0 16:18 ate Woke U Month: M	Compense 1.18 Total Hou Ip Late May-2018 Regularized Date(Actual)	rs: Regularized Hour(HH.MM)	1.18 1.18	

**Image 3:** An employee can send request to compensate short hours. The manager approves the request depending upon the shift requirements. Once the employee compensates the committed hours, it gets regularized in the database.

4. Earlier, managers used to compile time-consuming reports on their own to check attendance records of their subordinates. The automation of the process made it easy for Managers to capture and analyse attendance data on their system in a click of a

button. Managers analysed data in a timely manner to take necessary disciplinary action for employees for frequent absences and short working hours.

22/05/18	No. of Employees
MIS	2
Late	4
P	6
SL	1
Total Result	13

**Image 4**: Managers can get a consolidated report of absentees, late comers, and total number of employees present in a shift.

#### **BENEFITS**

The organization has been using Empxtrack for past one year. Successful implementation and strategic use of the product has maximized business performance and minimized operational costs. Other remarkable benefits are:

- 1. Optimum utilization of workspace by keeping all work-stations occupied for maximum time.
- 2. Manager can see real-time attendance data for his entire team in just one click.
- 3. Know availability of present employees and late comers along with their actual punch time.
- 4. Identify employees who have short working hours in a month and provide them an option to compensate their short hours before the next payroll cycle.
- 5. Organization offers flexibility in work schedules by providing options to compensate short hours.
- 6. Better visibility and easy tracking of employee work hours.
- 7. Manage complex shifts for large set of employees with a single click.
- 8. Better discipline in the organization.

## 9. Increased returns on infrastructure investment.

"Our company had several complex issues in shift and attendance management. Empxtrack helped us overcome those challenges and provided us the best solution in a short span of time. I would like thank Empxtrack team for quick implementation and their willingness to provide support even at odd hours."

Production Manager